

Customer Support Specialist – Perform-X Training Systems

Location: DENVER, CO

Perform-X Training Systems is a quickly growing company that is dedicated to innovative ideas and ever-evolving products that will advance how individuals and teams fulfill their physical potential and achieve goals in life, thereby driving the future of human performance. Perform-X is leading the evolution of fitness and human performance with the vision of transforming weight rooms and fitness facilities into performance centers at an affordable price. Our products, tough enough to push professional athletes to their limits, are built for everybody and every ability so that even those who are just beginning to discover their performance potential can benefit.

You Are:

- A past college athlete and/or experienced in strength and conditioning.
- A highly motivated customer service professional.
- Great at building and maintaining strong relationships to establish trust and rapport.
- Someone who craves new challenges and solving problems.
- A team player with an open mind and positive attitude.

At Perform-X you will get to determine the needs of new and existing customers and find ways that Perform-X can meet those needs by offering our unique products and solutions.

Skills & Responsibilities:

- 5-7 years customer service experience
- Bachelor's Degree
- Able to identify opportunities which develop new business and increase points of distribution.
- Highly organized, self-starter who can deliver a high level of professionalism and customer service techniques to all current and potential customers.
- Follow up with current clients.
- Demonstrate superior product knowledge to answer customer questions and inquiries.
- Assist the sales and marketing teams with converting leads to sales by using analytics and digital marketing techniques.
- Work closely with our partners and our distribution channels.

Benefit Plan:

- The compensation will be in line with the person's skills and experience.
- Biannual company bonuses based on productivity.
- Medical benefits
- Flexible culture

Working with professional teams in all sports along with high level universities and all other clients, Perform-X takes pride in the facilities we have transformed from static and ordinary facilities into high-performance power houses. Our "team" is fun, vibrant, and constantly looking for ways to do things differently to stand out in the performance and training industry.

If interested, please send cover letter and resume to info@perform-x.com